



As a Lloyd's Managing General Agent we have been writing Aviation Insurance across Canada since 1978. With Underwriters in both Ontario and BC, we can provide service across Canada with a local presence.

We are committed to a prompt and efficient level of service, which is focused on understanding the business needs of our clients. With a proven track record in market leadership, combined with expertise and a professional approach, we can provide capacity on either a lead or follow basis.

Utilizing our long-term relationships with both Brokers and Clients, we can develop innovative insurance solutions for all types of risks for the Canadian Aviation Industry, from the most basic coverage to geographically diverse and complex risks.

Our experienced underwriting team is able to provide tailor-made, competitive policies to match the desired exposures.

**FOR NEW BUSINESS AND ENQUIRIES CONTACT: [info@avroins.com](mailto:info@avroins.com)**

**CAPABILITIES AND CAPACITY:**

Business Type	Capacity CAD/USD	Target Categories
<i>General Aviation Hull &amp; Liability including General Liability Coverages</i>	\$ 5,000,000 - Hull \$50,000,000 - Liability 100 seats	Commercial/Fleets (fixed wing and rotor wing), flight schools, agricultural operations, pleasure and business, corporate industrial aid and managed fleets, flying clubs, float operators
<i>Premises, Products &amp; Hangarkeepers including Contractors Liability</i>	\$50,000,000 - PPH \$50,000,000 - Contractors	Premises, Products, Hangarkeepers: Repair, service and overhaul, fueling, de-icing, grooming and cleaning of aircraft, various ramp operations
<i>Non-Owned Aircraft Liability</i>	\$50,000,000 100 seats	Domestic and international exposures related from chartering aircraft
<i>UAS/UAV</i>	\$ 5,000,000 - Liability	Unmanned aerial systems (UAS) Unmanned aerial vehicle (UAV) Private and commercial including aerial photography, filming, mapping and survey
<i>Products Liability/Aerospace</i>	\$50,000,000	Manufacturers of aircraft parts and equipment including manufacturers, suppliers and distributors of component parts
<i>Airports Liability</i>	\$50,000,000	Liability for municipal airports across Canada
<i>Regional Airlines</i>	\$ 5,000,000 - Hull \$50,000,000 - Liability 100 seats	Regional carriers including cargo, scheduled and non-scheduled operators



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### **Martin Digby - President**

Martin has been working in the Aviation Insurance industry for over 40 years, providing innovative solutions for clients and brokers. Responsibilities include managing all aspects of the company and providing Underwriting and Claims leadership for our existing clients and developing new business opportunities.

Telephone: 289 834 4022

Email: [martin@avroins.com](mailto:martin@avroins.com)

*Based in Ontario*

### **Lee Digby – Underwriter & Operations Manager**

Since joining AVRO Insurance Managers Ltd he has succeeded in his role as new business specialist and has focused on enhancing our web platforms and products using his past knowledge and experience in the digital marketing industry. He is also responsible for management of our operations process and workflows.

Telephone: 905 580 6457

Email: [lee@avroins.com](mailto:lee@avroins.com)

*Based in Ontario*

### **Joanne Keats – Underwriter**

Joanne has been working at AVRO Insurance Managers Ltd for many years and is our renewal specialist underwriting smaller to mid-size Private and Commercial General Aviation accounts.

Telephone: 250 617 1599

Email: [joanne@avroins.com](mailto:joanne@avroins.com)

*Based in British Columbia*

### **Stephanie Orasi – Underwriter**

Stephanie has recently joined Avro Insurance Managers Ltd and has over 10+ years' experience in the Aviation insurance industry. Concentrating on our smaller to mid-size Private and Commercial General Aviation accounts, Stephanie will be able to utilize her French language skill with our Quebec brokers as she is fluent in both oral and written French.

Telephone: 905 308 5454

Email: [stephanie@avroins.com](mailto:stephanie@avroins.com)

*Based in Ontario*

### **Michelle Marshall ACII – Claims Administration**

#### **Claims Manager | Ortac Underwriting Agency Limited**

Michelle has worked in the Aviation industry since 2002 and is responsible for the day to day handling of all of AVRO's claims and is ACII qualified.

Telephone: +44 1481 737454 Direct

Email: [michelle.marshall@ortacunderwriting.com](mailto:michelle.marshall@ortacunderwriting.com)

*Based in Guernsey, Channel Islands*

### **Katie Jesuthasan – Administration**

Katie has worked in not-for-profit organizations for more than 10 years in managerial and finance positions and provides our administration and accounting support.

Telephone: 905 483 1538

Email: [katie@avroins.com](mailto:katie@avroins.com)

*Based in Ontario*